"It’s the first time I’ve used a product that immediately – with one mouse click – helped us run more profitably.” -- Shane Konzuk, Materials Manager, MaX-Quip  

There are literally thousands of books written about better methodologies for managing inventory. At Cutwater®, we’ve learned that in wholesale distribution, this path has been paved, and we’ve taken accepted best practices in wholesale distribution inventory management and built them into a software product.

Announcing the Cutwater® Advanced Inventory Manager (AIM). Configured for Epicor® Prophet 21® and the entire Microsoft Dynamics® suite of GP, NAV, SL & AX, Cutwater® AIM:

- **Immediately identifies dead and excess stocks**: At the item/location level of detail. Stocking points with inventory balances not justified by demand, demand variability, or historical supply needs.
- **Sustains gains**: Will highlight trends in order patterns for specific items (increasing or decreasing demand) which may change how you order the product or whether you stock it - **catching negative trends before they cost you money**.
- **Quickly evaluates product rankings**: Based on number of orders against an item, number of customers, and sales volume.
- **Improves customer service**: Shortages are also highlighted - ensuring you have the right product in the right place, when the customer needs it.

*Figure 1: Excess Inventory Report*
How is Cutwater® AIM different from other solutions for inventory management?

- **Immediate value**: Best practices in inventory management for wholesale distributors are built into the tool. AIM does not require that you change your current business processes or people to realize significant gains in cash flow. Cutwater AIM is built with the metrics and data that have proven to be effective in reducing inventories in manufacturing environments.

- **Preconfigured software**: Cutwater® AIM is preconfigured for Prophet 21® and all of Microsoft Dynamics® ERP solutions.

- **Cost**: AIM is priced to be so cost effective - that ROI is a matter of hours.

*Figure 2: Sales History Reports*

Few industries have faced the change experienced in the manufacturing sector. Manufacturers that can compete with less cash tied up in inventories have a distinct advantage over their competitors. Anyone - at any time - can take a one-time cut at inventories. Cutwater® AIM allows a company to do so **without reducing customer service** and with the ability to **sustain these reductions** over time.
*Figure 1:* The “Excess Inventory Report” is just one of many of the standard reports included in Cutwater® AIM. It does the work for you in showing which items you need to pay attention to, and with one click, totals all of the dollars/quantity of excess inventory.

*Figure 2:* The “Sales History” reports graph and show the sales history of a particular product or multiple products based on the criteria you select over time.

*Figure 3:* The “Birds Eye View” reports give upper management an easy way to look at high-level issues, with an option to drill down on each segment. Potentially troublesome inventory (highlighted in red and yellow) and “good” inventory to have on hand (highlighted in green) are easily spotted.

All of the reports in Cutwater® AIM can be graphed and with one click, exported to Excel. **Best-in-class** inventory management and replenishment is now available to Dynamics® community. For more information: [Contact Us](#).